



XBAND Enterprises, Inc. and PCs built on the Intel® vPro® Platform

As a leading Managed Services Provider in the Massachusetts and greater New England area, XBAND Enterprises, Inc. uses PCs featuring Intel® Core™ vPro® processors in conjunction with their existing management console software to reduce the time it takes to resolve hardware problems up to 90%¹.

XBAND

PCs built on the Intel® vPro® platform are your standard recommendation. Why?

“We believe the Intel vPro platform is fantastic. There’s never been a doubt in my mind about the capability of PCs built on the Intel vPro platform. The Intel vPro Navigator and Intel Active Management Technology help us find and manage our clients’ machines remotely which improves everyone’s productivity.”

Ahmed Sharaf, Chief Executive Officer, XBAND Enterprises, Inc.

Remote access improves productivity and customer satisfaction

“The benefit of using PCs built on the Intel vPro platform is the ability to manage them remotely during offline hours, performing automated tasks at times that don’t impact a business’s functionality. This avoids the need for maintenance during the day, letting the clients work during office hours without interruption. Without the capabilities of Intel Active Management Technology, we would need to wait for the machines to turn on in order to work on them.”

Ahmed Sharaf, Chief Executive Officer, XBAND Enterprises, Inc.

Remote access saves time and money

“Intel Active Management Technology provides another path to troubleshoot issues that might be preventing a system boot. Having remote access to the BIOS prevents the need to send a technician on site. Reducing on-site visits helps our productivity and allows us to spend any time on-site building relationships with our customers rather than dealing with tasks that could be automated. PCs built on the vPro platform are very effective with the automation capabilities and we can do much more remotely versus having a technician on site to manage the issue.”

Ahmed Sharaf, Chief Executive Officer, XBAND Enterprises, Inc.



Dell offers fast PCs at competitive prices

"We recommend Dell PCs because they're fast and responsive at a competitive price."

Ahmed Sharaf, Chief Executive Officer, XBAND Enterprises, Inc.

ConnectWise does automation better than anyone

"We've found ConnectWise to be innovative, and the best part of using ConnectWise is the number of integrations available compared to other RMMs. They do automation better than anyone else in the field. As our business grows, we want to automate and streamline as much as we can, and ConnectWise has laid good groundwork for that."

Ahmed Sharaf, Chief Executive Officer, XBAND Enterprises, Inc.

<i>XBAND Enterprises, Inc.'s deployment of PCs based on the Intel® vPro® platform yields better IT functionality and lower service delivery cost¹</i>			
Activity	Without the Intel® vPro™ Platform	With the Intel® vPro™ Platform	Improvement
Average time to resolve an OS problem	240 minutes	60 minutes	Reduced 75%
Average time to resolve a hardware problem	180 minutes	20 minutes	Reduced 90%
Number of deskside visits	60 per month	2 per month	Reduced 95%

¹ Based on field testing by XBAND Enterprises, Inc. during March 2020